# Fisher Scientific Global Solutions Turnkey Laboratory Projects

# **Case Study - Petrochemical**

## New Lab Start-up: Quality Control Testing



### **Situation Analysis**

- **Decision:** Design and build a QA/QC laboratory to support new manufacturing facility
- Goal: Deliver a turnkey laboratory solution
- **Challenge:** Facility located in an extremely remote location requiring specialized logistics and delivery plans

#### **Partnership Approach**

- Fisher Scientific engaged their partners to develop detailed lab designs including furniture, fume hoods, utilities, safety features and requirements for instrumentation
- Fisher Scientific identified equipment and instrumentation bundles, recommended products essential to day-to-day operation including consumables and chemicals

#### **Customer Value Delivered**

- Provided expertise that did not exist with EPC
- Developed supply chain solution for shipping and delivery of all materials to the facility
- Dedicated Project Manager in US and Technical Manager on-site for installation and training



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